

2021 Equipment/Services Price List

Description	Promoter Price *Contracted Customers	U/M	Exhibitor Advance Price *Items ordered 10 days prior to event.*	Exhibitor Standard Price *Items ordered with 10 days or during event.*	Exhibitor Minimum Quantity
Accessories					
Small Wastebasket	5.00	EA	13.00	15.60	
Easel	10.00	EA	35.00	42.00	
48" x 32" White Board with Markers	30.00	EA			
2' x 3' Flip Charts with Markers	35.00	EA			
Full Length Mirror	21.50	EA			
Audio Visual					
Wireless Com System	256.00	EA			
Portable Sound System	194.00	EA			
Standard Hand-Held Microphone	25.00	EA			
Lavaliere Microphone	75.00	EA			
Wireless Hand-Held Microphone	75.00	EA			
Wireless Lavaliere Microphone	75.00	EA			
Wireless Headset	100.00	EA			
Microphone Mixer Unit	35.00	EA			
Press Box (Multi-port Sound System Access Device)	100.00	EA			
32" LCD Monitor HDTV	50.00	EA	219.00	262.80	
Display Pedestal for Monitor	50.00	EA	87.00	104.40	
42" LCD Monitor	100.00	EA			
8' x 8' Front Projection Screen	50.00	EA			
9' x 12' Front Projection Screen	75.00	EA			
10.5' x 14' Front Projection Screen	125.00	EA			
In Room LED Projector	150.00	EA			
Confidence Monitor	135.00	EA			
Signal Splitter	10.00	EA			
Laser Pointer	20.00	EA			
Wireless Mouse	20.00	EA			
CD/DVD/VCR Player	15.00	EA			
Adjustable Height Projector Stand	30.00	EA			
Standing Lecturn	30.00	EA			
Table-Top Lecturn	25.00	EA			
Overhead Demo Mirror	40.00	EA			
Room Screen	50.00	EA			
Sound Feed	20.00	EA			
Laser Projector	500.00	EA			
Laser Projectors - 2 Linked	800.00	EA			
Building Sound					
Coliseum Building Sound	400.00	EA			
Coliseum Clear Com Cue System	145.00	EA			
Exhibition Hall Clear Com Cue System	250.00	EA			
Exhibition Hall Sound - 1 Hall	100.00	EA			
Exhibition Hall Sound - 2 Halls	200.00	EA			
Exhibition Hall Sound - 3 Halls	300.00	EA			
Exhibition Hall Sound - 4 Halls	400.00	EA			
Arena Building Sound	155.00	EA			
Pavilion Building Sound	400.00	EA			
All Grounds Call	200.00	EA			
Carpeting Colors: Red, Blue, Gray, Maroon, Green, Black					
10' x 10' Carpet or Padding	130.00	EA	130.00	156.00	
10' x 20' Carpet or Padding	260.00	EA	260.00	312.00	
10' x 30' Carpet or Padding	390.00	EA	390.00	468.00	
10' x 40' Carpet or Padding	520.00	EA	520.00	624.00	
10' x 50' Carpet or Padding	650.00	EA	650.00	780.00	
10' x 60' Carpet or Padding	780.00	EA	780.00	936.00	
10' Wide Carpet by the Running Foot - Red	13.40	FT			
Carpet Per Square Foot	1.50	SFT	1.50	1.80	100.00
Carpet Hall A	3,340.00	EA			
Carpet Hall B	3,340.00	EA			
Carpet Hall C	2,780.00	EA			

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Carpet CONT.					
Carpet Hall D	3,905.00	EA			
Carpet All Halls	13,365.00	EA			
Connection Services					
Water Connection	100.00	EA	100.00	120.00	
Air Connection - Exhibition Hall Only	100.00	EA	100.00	120.00	
Decorations					
29" Wide Satin Cloth (Red, Royal Blue, Black, Dark Green, Gold, White, Gray, Maroon)	10.00	FT	10.00	12.00	
Plastic Tablecloth	8.00	EA	15.50	18.60	
Mum Plant (6" Pot)	39.00	EA	39.00		
Peace Lily (6" Pot)	39.00	EA	39.00		
Pothos (6" Pot)	39.00	EA	39.00		
Ivy (6" Pot)	39.00	EA	39.00		
Seasonal Cut Flowers (18-Stem Vase)	60.00	EA	60.00		
Seasonal Cut Flowers (18-Stem Table Spray)	60.00	EA	60.00		
Ficus Tree (4'-5')	69.00	EA	69.00		
Palm Plant (3'-4')	69.00	EA	69.00		
2" Duct Tape (Black, Blue, Gold, Red, Gray, Green, Maroon)	10.00	EA	13.50	16.20	
1" Double Face Tape	10.00	EA	18.50	22.20	
Electrical Service					
1000W Electrical Outlet - 10 Amps	85.00	EA	120.50	144.60	
2000W Electrical Outlet - 20 Amps	107.00	EA	155.00	186.00	
20 Amp/208 Volt/Single Phase Connection	161.00	EA	220.00	264.00	
30 Amp/208 Volt/Single Phase Connection	193.00	EA	260.00	312.00	
40 Amp/208 Volt/Single Phase Connection	225.00	EA	300.00	360.00	
50 Amp/208 Volt/Single Phase Connection	258.00	EA	340.00	408.00	
60 Amp/208 Volt/Single Phase Connection	289.00	EA	380.00	456.00	
80 Amp/208 Volt/Single Phase Connection	319.00	EA	493.00	591.60	
100 Amp/208 Volt/Single Phase Connection	349.00	EA	606.00	727.20	
Per Amp/208 Volt/Single Phase Connection	6.20	AMP	6.75	8.10	100.00
20 Amp/208 Volt/3 Phase Connection	204.00	EA	277.50	333.00	
30 Amp/208 Volt/3 Phase Connection	241.00	EA	327.50	393.00	
40 Amp/208 Volt/3 Phase Connection	278.00	EA	377.50	453.00	
50 Amp/208 Volt/3 Phase Connection	316.00	EA	427.50	513.00	
60 Amp/208 Volt/3 Phase Connection	353.00	EA	477.50	573.00	
80 Amp/208 Volt/3 Phase Connection	388.00	EA	590.50	708.60	
100 Amp/208 Volt/3 Phase Connection	423.00	EA	703.50	844.20	
Per Amp/208 Volt/3 Phase Connection	6.70	AMP	7.50	9.00	100.00
Upgrade from 1000W to 2000W		EA	56.50	67.80	
9' Extension Cord	12.00	EA	23.50	28.20	
3-Way Plug	2.50	EA	5.00	6.00	
20' Multi-Cube Electrical Cord	85.00	EA			
Pavilion Electric Use per kilowatt	0.15	EA			
Exhibitor Electric for Events 4 Days or More					
1000W Electrical Outlet - 10 Amps		EA	133.00	159.60	
2000W Electrical Outlet - 20 Amps		EA	178.00	213.60	
20 Amp/208 Volt/Single Phase Connection		EA	236.50	283.80	
30 Amp/208 Volt/Single Phase Connection		EA	276.50	331.80	
40 Amp/208 Volt/Single Phase Connection		EA	316.50	379.80	
50 Amp/208 Volt/Single Phase Connection		EA	356.50	427.80	
60 Amp/208 Volt/Single Phase Connection		EA	396.50	475.80	
80 Amp/208 Volt/Single Phase Connection		EA	509.50	611.40	
100 Amp/208 Volt/Single Phase Connection		EA	622.50	747.00	
Per Amp/208 Volt Single Phase Connection		EA	6.75	8.10	100.00
20 Amp/208 Volt/3 Phase Connection		EA	294.00	352.80	



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Exhibitor Electric for Events 4 Days or More CONT.					
30 Amp/208 Volt/3 Phase Connection		EA	345.00	414.00	
40 Amp/208 Volt/3 Phase Connection		EA	396.00	475.20	
50 Amp/208 Volt/3 Phase Connection		EA	447.00	536.40	
60 Amp/208 Volt/3 Phase Connection		EA	498.00	597.60	
80 Amp/208 Volt/3 Phase Connection		EA	611.00	733.20	
100 Amp/208 Volt/3 Phase Connection		EA	724.00	868.80	
Per Amp/208 Volt/3 Phase Connection		EA	7.75	9.30	100.00
Tables and Skirt/Top - Colors: Red, Royal Blue, Dark Green, Black, Gold, White, Gray, Maroon					
Table	10.00	EA			
Tall Table	15.00	EA			
Skirted Table	30.00	EA			
Skirted Tall Table	35.00	EA			
Skirted Topped Table	40.00	EA			
Skirted Topped Tall Table	50.00	EA			
Satin or Linen Top	15.00	EA			
4' Table		EA	27.00	32.40	
4' Table Skirt		EA	56.00	67.20	
4' Tall Table		EA	38.50	46.20	
4' Tall Table Skirt		EA	56.00	67.20	
4' Satin Top		EA	28.00	33.60	
6' Table		EA	31.50	37.80	
6' Table Skirt		EA	67.50	81.00	
6' Tall Table		EA	43.00	51.60	
6' Tall Table Skirt		EA	67.50	81.00	
6' Satin Top		EA	28.00	33.60	
8' Table		EA	38.50	46.20	
8' Table Skirt		EA	89.50	107.40	
8' Tall Table		EA	50.50	60.60	
8' Tall Table Skirt		EA	89.50	107.40	
8' Satin Top		EA	28.00	33.60	
30" Round Table		EA	27.50	33.00	
30" Round Table Skirt		EA	57.50	69.00	
30" Round Tall Table		EA	39.00	46.80	
30" Round Tall Table Skirt		EA	57.50	69.00	
30" Round Satin Top		EA	28.00	33.60	
36" Round Table		EA	27.30	33.00	
36" Round Table Skirt		EA	57.50	69.00	
36" Tall Table		EA	39.00	46.80	
36" Tall Table Skirt		EA	57.50	69.00	
36" Round Satin Top		EA	28.00	33.00	
60" Round Table		EA	27.50	33.00	
60" Round Table Skirt		EA	120.00	144.00	
Picnic Table	30.00	EA			
Coffee Table	10.00	EA	27.50	33.00	
Leaner Table	10.00	EA			
Table Riser (8" x 8" x 96")	50.00	EA	49.50	59.40	
Table Riser (8" x 8" x 96") Skirted	70.00	EA	77.50	93.00	
Seating					
Upholstered Chairs (Indoor Only)	3.00	EA	25.00	30.00	
Plastic Stacking Chairs	2.00	EA	13.50	16.20	
Arm Chair (Indoors Only)	5.00	EA	57.50	69.00	
Tall Chair (Indoors Only)	40.00	EA	72.00	86.40	
Chair Risers (Stacking Chairs Included)	4.00	EA			
Softball Bleachers (50 Seats, 13' deep x 19'6" wide)	225.00	EA			

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House Keeping					
Booth Cleaning 10' x 10'		EA	20.50	24.60	
Booth Cleaning 10' x 20'		EA	41.00	49.20	
Booth Cleaning 10' x 30'		EA	61.50	73.80	
Booth Cleaning 10' x 40'		EA	82.00	98.40	
Booth Cleaning Larger than 10' x 50'		EA	102.50	123.00	
Pipe and Drape Colors: Red, Blue, White, Gray, Black, Maroon)					
3' Pipe Frame Only	1.50	FT			
8' Pipe Frame Only	2.00	FT			
10' Section of Pipe Frame		EA	30.00	36.00	
3' Pipe and Drape	3.00	FT	12.50	15.00	10.00
8' Pipe and Drape	4.00	FT	14.00	16.80	10.00
12' Pipe and Drape	6.00	FT			
Piece of 8' Drape		EA	7.50	9.00	
Piece of 3' Drape		EA	5.50	6.60	
Parking					
Daily Parking	8.00	EA	8.00		
2-Day Parking Pass	15.00	EA	15.00		
3-Day Parking Pass	22.50	EA	22.50		
Bus Parking	24.00	EA	24.00		
Parking Buyout (price varies)	0.00	EA			
Camping Fee	35.00	EA	35.00		
Special Use Equipment					
Booth A (10' x 10') 8' Back Drape, 3' Side Drape Includes 1-8' Skirted Table, 2 Upholstered Chairs, 1 Wastebasket, 1 Booth Sign	100.00	EA			
Booth B (10' x 10') 8' Back Drape, 3' Side Drape Includes 1-8' Skirted Table, 2 Upholstered Chairs, 1 Wastebasket	75.00				
Booth C (10' x 10') 8' Back Drape, 3' Side Drape Includes 1-8' Table, 2 Upholstered Chairs, 1 Wastebasket	65.00				
Booth D (10' x 10') 8' Back Drape, 3' Side Drape Includes No Equipment	45.00				
Ring Drag/Water	50.00	EA			
Large Tent Weights	50.00	EA	50.00	50.00	
Small Tent Weights	25.00	EA	25.00	25.00	
Coat Rack	25.00	EA			
Lobby Standard with 6' Rope	15.00	EA			
Lobby Stand-up Sign Holder (for 11" x 14" Card)	20.00	EA			
Lobby Turnstile with Counter	50.00	EA			
Lighted Head Counter (6 ft)	140.00	EA			
Lighted Kiosk (3' x 3' x 8' High)	95.00	EA			
Dance Floor (Per Square Foot)	0.75	SFT			
Baldwin 7' Grand Piano	300.00	EA			
Piano Lift to Stage	100.00	EA			
Music Stand	10.00	EA			
Light for Music Stand	5.00	EA			
12' Presentation Flag - State	50.00	EA			
12' Presentation Flag - United States	50.00	EA			
30' x 40' United States Flag	100.00	EA			
Outdoor Pressure Mats	40.00	EA			
Outdoor Booth Mulch		4 CY	50.00	60.00	
Portable Ticket Booth	135.00	EA			
Video Scoreboard	300.00	EA			
Coliseum Scoreboard Mask	175.00	EA			
Coliseum Ice Rental (Per Hour When Available)	250.00	HR			
Chair Risers	4.00	EA			
Bleachers (Outside Only)	225.00	EA			
Stage (8" - 72" Height)	1.50	SFT			
Bike Barricade (8' Section)	15.00	EA			
Velour Stage Curtain - 12" High	15.00	FT			
Velour Stage Curtain - 24" High	20.00	FT			
Velour Stage Curtain - 45" High	25.00	FT			

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Special Use Equipment CONT.					
3/4 House Curtain	1,620.00	EA			
Super Trooper Spotlight	200.00	EA			
Sale Platform	100.00	EA			
Livestock Scale	45.00	EA			
Sawdust (30 Yard Load)	375.00	EA			
Portable Sink	100.00	EA			
People Chute	115.00	EA			
Barn Fan	30.00	EA			
Privacy Panel	5.00	EA			
Pavilion Stall	25.00	EA			
Labor					
Electrician Labor - Regular Time	116.50	HR			
Electrician Labor - Overtime	174.75	HR			
Electrician Labor - Sunday Rate	174.75	HR			
Sound Technician Labor - Regular Time	116.50	HR			
Sound Technician Labor - Overtime	174.75	HR			
Sound Technician Labor - Sunday Rate	174.75	HR			
Display Setup/Tear Down Labor - Regular Time	91.00	HR	91.00		
Display Setup/Tear Down Labor - Overtime	136.50	HR	91.00		
Display Setup/Tear Down Labor - Sunday Rate	136.50	HR			
Unskilled Labor - Regular Time	42.00	HR			
Unskilled Labor - Overtime	63.00	HR			
Unskilled Labor - Sunday Rate	63.00	HR			
Skilled Labor - Regular Time	80.00	HR			
Skilled Labor - Overtime	120.00	HR			
Skilled Labor - Sunday Rate	120.00	HR			
Deputy Labor	85.00	HR			
EMT/AEMT/Paramedic Staff	75.00	HR			
Ambulance with 2 EMT/Bike Medic Team	150.00	HR			
Event Operations Supervisor Labor	30.00	HR			
Usher/Parker Supervisor	30.00	HR			
Usher Labor Hours- General Event	21.00	HR			
Usher Labor - Concert w/ 50 or More	20.00	HR			
Door Guard Labor - General Event	21.00	HR			
Door Guard Labor - Concert w/ 50 or More	20.00	HR			
Ticket Seller Labor	25.00	HR			
Parking Attendant	20.00	HR			
Service Desk	25.00	HR			
Services					
Forklift Services	161.50	HR	161.50	193.80	
Highlift Service	161.50	HR	161.50	193.80	
Tractor Service	161.50	HR	161.50	193.80	
Crate Storage		EA	50.00	50.00	
Sign Hanging - Pylon Mount (Exhibition Hall)	91.00	EA			
Aisle Sign/Banner Hang	50.00	EA			
Sign Hanging - Ceiling (30' Maximum)	162.00	EA			
Booth Sign (7" x 44") Lots of 100+	15.00	EA			
Custom Sign 24" x 36" \$.50 per LF	18.00	EA			
Weight of Freight (in Pounds)	0.50	LBS	0.50	0.50	50.00
Meeting Room Change	250.00	EA			
Exhibition Hall Change - Labor per Hour	75.00	HR			
Exhibition Hall Air Wall Open/Close	200.00	EA			
Ring Change from Standard	8,000.00	EA			
Manure Removal (Semi Load)	450.00	EA			
Telecommunications					
Internet Hardline Drop - 10mb	600.00	EA	600.00	720.00	
Internet Hardline Drop - 25mb	1,000.00	EA	1,000.00	1,200.00	
Internet Hardline Drop - 50mb	2,000.00	EA	2,000.00	2,400.00	
WiFi 3mb	0.00	EA			
WiFi 10mb (10 Users) Add'l Users \$100	300.00	EA	300.00	360.00	
WiFi 25mb (10 Users) Add'l Users \$200	500.00	EA	500.00	600.00	



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WiFi 50mb (10 Users) Add'l Users \$300	1,000.00	EA	1,000.00	1,200.00	
Network Switch - 24 Port	195.00	EA			
Telephone					
VOIP Telephone	144.00	EA	167.00	200.40	