

Description	Promoter Price *Promoters are engaged as independent contractors or representative companies by entertainment venues, earning a pre-arranged fee, or a share of revenues (colloquially known as a "cut" and "share of the house", or both.*	U/M	Exhibitor Advance Price "The price an exhibitor will pay in advance for the items requested."	Exhibitor Standard Price *The price an exhibitor will pay for items requested at time of, or during event, without advance rental purchase.*	Exhibitor Miniumum Quantity
Accessories (AC)					
Small Wastebasket	12.50	EA	13.00	15.60	
Easel	10.00	EA	35.00	42.00	
48" x 32" White Board with Markers	40.00	EA			
2' x 3' Flip Charts with Markers	50.00	EA			
Full Length Mirror	21.50	EA			
Audio Visual (AV)					
Wireless Com System	256.00	EA			
Portable Sound System Standard Hand-Held Microphone	194.00 70.00	EA EA			
Lavaliere Microphone	107.00	EA			
Wireless Hand-Held Microphone	107.00	EA			
Wireless Lavaliere Microphone	138.00	EA			
Wireless Headset	138.00	EA			
Microphone Mixer Unit Press Box (Multi-port Sound System Access Device)	38.00 155.00	EA EA			
27" TV/DVD/VCR with AV Cart	138.00	EA			
32" LCD Monitor HDTV	219.00	EA	219.00	262.80	
Display Pedestal for Monitor	87.00	EA	87.00	104.40	
32" LCD/TV/DVD/VCR with AV Cart	160.00	EA			
42" LCD Monitor	268.00	EA			
8' x 8' Front Projection Screen 9' x 12' Front Projection Screen	69.00 114.00	EA EA			
10.5' x 14' Front Projection Screen	114.00	EA			
7.5' x 10' Rear Projection Screen	230.00	EA			
9' x 12' Rear Projection Screen	230.00	EA			
10.5' x 14' Rear Projection Screen	230.00	EA			
In Room LED Projector	150.00	EA			
Confidence Monitor Signal Splitter	139.00 15.00	EA EA			
Laser Pointer	20.00	EA			
Wireless Mouse	26.00	EA			
CD/DVD/VCR Player	31.00	EA			
Cassette Player Recorder	82.00	EA			
Adjustable Height Projector Stand	34.00	EA			
Standing Lecturn Table-Top Lecturn	80.00 48.00	EA EA			
Overhead Demo Mirror	61.00	EA			
Room Screen	69.00	EA			
Sound Feed	41.00	EA			
Laser Projector	500.00	EA			
Laser Projectors - 2 Linked Building Sound (BS)	800.00	EA			
Coliseum Building Sound	490.00	EA EA			
Coliseum Clear Com Cue System Exhibition Hall Clear Com Cue System	260.00 256.00	EA			
Exhibition Hall Sound - 1 Hall	230.00	EA			
Exhibition Hall Sound - 2 Halls	356.00	EA			
Exhibition Hall Sound - 3 Halls	436.00				
Exhibition Hall Sound - 4 Halls	483.00	EA			
Meeting Room Sound Multiple Meeting Rooms Sound	123.00 34.00	EA EA			
Arena Building Sound	155.00	EA			
Pavilion Building Sound	483.00	EA			
All Grounds Call	219.00	EA			
Carpeting (CP) Colors: Red, Blue, Gray, Maroon, Gr	een, Black				
10' x 10' Carpet or Padding	134.00	EA	130.00		
10' x 20' Carpet or Padding	268.00	EA	260.00	312.00	
10' x 30' Carpet or Padding	402.00	EA	390.00	468.00	
10' x 40' Carpet or Padding 10' x 50' Carpet or Padding	536.00 670.00	EA EA	520.00 650.00	<u>624.00</u> 780.00	
10' x 60' Carpet of Padding	804.00	EA	780.00	936.00	
10' Wide Carpet by the Running Foot - Red	13.40	FT	700.00	000.00	
Carpet Per Square Foot	1.50	SFT	1.50	1.80	100.00
Carpet Hall A	3,340.00	EA			
Carpet Hall B	3,340.00	EA			
Carpet Hall C Carpet Hall D	2,780.00 3,905.00				
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	earning a pre-arranged fee, or a share of revenues (colloquially known as a "cut" and "share of the house"), or both.*		*The price an exhibitor will pay in advance for the items requested.*	*The price an exhibitor will pay for items requested at time of, or during event, without advance rental purchase.*	
Carpeting (CP) CONT.					
Carpet All Halls	13,365.00	EA			
Connection Services (CS)					
Water Connection	100.00	EA	100.00	120.00	
Air Connection - Exhibition Hall Only	100.00	EA	100.00	120.00	
Decorations					
29" Wide Satin Cloth	10.00	FT	10.00	12.00	
(Red, Royal Blue, Black, Dark Green,					
Gold, White, Gray, Maroon) Plastic Tablecloth	8.00	EA	15.50	18.60	
Mum Plant (6" Pot)	39.00	EA	39.00	10.00	
Peace Lily (6" Pot)	39.00	EA	39.00		
Pothos (6" Pot)	39.00	EA	39.00		
Ivy (6" Pot) Seasonal Cut Flowers (18-Stem Vase)	39.00 60.00	EA EA	39.00 60.00		
Seasonal Cut Flowers (18-Stem Table Spray)	60.00	EA	60.00		
Ficus Tree (4'-5')	69.00	EA	69.00		
Palm Plant (3'-4')	69.00	EA	69.00		
2" Duct Tape	10.30	EA	13.50	16.20	
(Black, Blue, Gold, Red, Gray, Green, Maroon) 1" Double Face Tape	10.30	EA	18.50	22.20	
Electrical Service (EL)	10.30	LA	18.50	22.20	
1000W Electrical Outlet - 10 Amps	85.00	EA	120.50	144.60	
2000W Electrical Outlet - 20 Amps	107.00	EA	120.50	186.00	
20 Amp/208 Volt/Single Phase Connection	161.00	EA	220.00	264.00	
30 Amp/208 Volt/Single Phase Connection	193.00	EA	260.00	312.00	
40 Amp/208 Volt/Single Phase Connection	225.00	EA	300.00	360.00	
50 Amp/208 Volt/Single Phase Connection 60 Amp/208 Volt/Single Phase Connection	258.00 289.00	EA EA	340.00 380.00	408.00 456.00	
80 Amp/208 Volt/Single Phase Connection	319.00	EA	493.00	591.60	
100 Amp/208 Volt/Single Phase Connection	349.00	EA	606.00	727.20	
Per Amp/208 Volt/Single Phase Connection	6.20	AMP	6.75	8.10	100.00
20 Amp/208 Volt/3 Phase Connection 30 Amp/208 Volt/3 Phase Connection	204.00 241.00	EA EA	277.50 327.50	333.00 393.00	
40 Amp/208 Volt/3 Phase Connection	241.00	EA	377.50	453.00	
50 Amp/208 Volt/3 Phase Connection	316.00	EA	427.50	513.00	
60 Amp/208 Volt/3 Phase Connection	353.00	EA	477.50	573.00	
80 Amp/208 Volt/3 Phase Connection	388.00	EA	590.50	708.60	
100 Amp/208 Volt/3 Phase Connection Per Amp/208 Volt/3 Phase Connection	423.00 6.70	EA AMP	703.50 7.50	<u>844.20</u> 9.00	100.00
Upgrade from 1000W to 2000W	0.70	EA	56.50	67.80	100.00
9' Extension Cord	12.00	EA	23.50	28.20	
3-Way Plug	2.50	EA	5.00	6.00	
20' Multi-Cube Electrical Cord	85.00 0.15	EA			
Pavilion Electric Use per kilowatt Exhibitor Electric for Events 4 Days or More	0.15	EA			
1000W Electrical Outlet - 10 Amps	-	E۸	122.00	150.60	
2000W Electrical Outlet - 10 Amps 2000W Electrical Outlet - 20 Amps		EA EA	133.00 178.00	<u>159.60</u> 213.60	
20 Amp/208 Volt/Single Phase Connection		EA	236.50	283.80	
Exhibitor Electric for Events 4 Days or More Contin	ued				
30 Amp/208 Volt/Single Phase Connection		EA	276.50	331.80	
40 Amp/208 Volt/Single Phase Connection		EA	316.50	379.80	
50 Amp/208 Volt/Single Phase Connection 60 Amp/208 Volt/Single Phase Connection		EA EA	356.50 396.50	427.80 475.80	
80 Amp/208 Volt/Single Phase Connection 80 Amp/208 Volt/Single Phase Connection		EA	396.50 509.50	611.40	
100 Amp/208 Volt/Single Phase Connection		EA	622.50	747.00	
Per Amp/208 Volt Single Phase Connection		EA	6.75	8.10	
20 Amp/208 Volt/3 Phase Connection		EA	294.00	352.80	
30 Amp/208 Volt/3 Phase Connection 40 Amp/208 Volt/3 Phase Connection		EA EA	345.00 396.00	414.00 475.20	
50 Amp/208 Volt/3 Phase Connection		EA	447.00	536.40	
60 Amp/208 Volt/3 Phase Connection		EA	498.00	597.60	
80 Amp/208 Volt/3 Phase Connection		EA	611.00	733.20	
100 Amp/208 Volt/3 Phase Connection Per Amp/208 Volt/3 Phase Connection		EA EA	724.00 7.75	868.80 9.30	100.00
Tables and Skirt/Top - Colors: Red, Royal Blue, Da	rk Green, Black, Gold, White, Grav		7.75	9.30	100.00
Table	20.50	EA			
Tall Table	20.50	EA			
Skirted Table	48.50				
Skirted Tall Table	60.00	EA			



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Tables and Skirt/Top CONT Colors: Red, Royal Bl	ue, Dark Green, Black, Gold, Whit	e, Gray, Maro	on		
Skirted Topped Table	70.00	EA			
Skirted Topped Tall Table	82.00	EA			
4' Table	02.00	EA	27.00	32.40	
4' Table Skirt		EA	56.00	67.20	
4' Tall Table		EA	38.50	46.20	
4' Tall Table Skirt		EA	56.00	67.20	
4' Satin Top		EA	28.00	33.60	
6' Table		EA	31.50	37.80	
6' Table Skirt		EA	67.50	81.00	
6' Tall Table		EA	43.00	51.60	
6' Tall Table Skirt		EA	67.50	81.00	
6' Satin Top		EA	28.00	33.60	
8' Table		EA	38.50	46.20	
8' Table Skirt		EA	89.50	107.40	
8' Tall Table		EA	50.50	60.60	
8' Tall Table Skirt 8' Satin Top		EA EA	89.50	107.40	
30" Round Table		EA	28.00 27.50	33.60 33.00	
30 Round Table Skirt		EA	57.50	69.00	
30" Round Tall Table		EA	39.00	46.80	
30" Round Tall Table Skirt		EA	57.50	69.00	
30" Round Satin Top		EA	28.00	33.60	
36" Round Table		EA	27.30	33.00	
36" Round Table Skirt		EA	57.50	69.00	
36" Tall Table		EA	39.00	46.80	
36" Tall Table Skirt		EA	57.50	69.00	
36" Round Satin Top		EA	28.00	33.00	
60" Round Table		EA	27.50	33.00	
60" Round Table Skirt		EA	120.00	144.00	
Picnic Table	31.00	EA			
Coffee Table	20.00	EA	27.50	33.00	
Leaner Table	32.50	EA			
Table Riser (8" x 8" x 96")	49.50	EA	49.50	59.40	
Table Riser (8" x 8" x 96") Skirted	77.00	EA	77.50	93.00	
Seating					
Upholstered Chairs (Indoor Only)	4.70	EA	25.00	30.00	
Plastic Stacking Chairs	4.40	EA	13.50	16.20	
Arm Chair (Indoors Only)	48.50	EA	57.50	69.00	
Tall Chair (Indoors Only)	68.00	EA	72.00	86.40	
Chair Risers (Stacking Chairs Included)	5.70	EA			
Softball Bleachers (50 Seats, 13' deep x 19'6" wide)	225.00	EA			
House Keeping (HK)					
Booth Cleaning 10' x 10'		EA	20.50	24.60	
Booth Cleaning 10' x 20'		EA	41.00	49.20	
Booth Cleaning 10' x 30'		EA	61.50	73.80	
Booth Cleaning 10' x 40'		EA	82.00	98.40	
Booth Cleaning Larger than 10' x 50'		EA	102.50	123.00	
Pipe and Drape (PD) Colors: Red, Blue, White, Gray	, Black, Maroon)				
3' Pipe Frame Only	6.45	EA			
8' Pipe Frame Only	6.45	EA			
10' Section of Pipe Frame		EA	30.00	36.00	
3' Pipe and Drape	5.90	FT	12.50	15.00	10.00
8' Pipe and Drape	7.20	FT	14.00	16.80	10.00
12' Pipe and Drape	8.25	FT			



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Fuel Charge for Drag/Water 50.00 EA 8'x 10 Soch Display Back (Back or Gray) 614.00 EA 3'x 0 Toble Top Display Back (Back or Gray) 614.00 EA Sarge Text Weights 50.00 EA 50.00 Small Text Weights 610.00 EA 50.00 Small Text Weights 25.00 EA 25.00 Coat Rack 75.00 EA 25.00 Lobby Stand-gray Sign Hoder (rot 11* 14* Card) 24.00 EA	
3 x 8 Table Top Display Back 325.00 EA	
Large Tert Weights 50.00 50.00 Small Tert Weights 25.00 EA 25.00 Coat Rack 75.00 EA 25.00 Cobby Stand-up Sign Holder (for 11" x 14" Card) 24.00 EA Lobby Stand-up Sign Holder (for 11" x 14" Card) 24.00 EA Lobby Stand-up Sign Holder (for 11" x 14" Card) 24.00 EA Lighted Hoad Counter (6 It) 144.00 EA Lighted Hoad X 3" x 8 High) 97.00 EA Dance Floor (Per Square Foot) 1.18 SFT Baldwin 7" Grand Plano 532.00 EA Coal Counter Machine 90.00 EA Call Counter Machine 90.00 EA 12 Presentation Flag. United States 62.50 EA 12 Presentation Flag. United States 62.50 EA </td <td></td>	
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Video Scoreboard 300.00 EA Coliseum Ice Rental (Per Hour When Available) 257.50 HR	
Coliseum Ice Rental (Per Hour When Available) EA Chair Risers 5.70 EA Bleachers (Outside Only) 225.00 EA Stage (8' - 72" Height) 225.00 EA Stage (8' - 72" Height) 2.60 SFT Stage (8' - 72" Height) 2.60 SFT Stage Steps 55.50 EA Stage Steps 55.50 EA Bike Barricade (8' Section) 30.00 EA Velour Stage Curtain - 12" High 30.00 FT Velour Stage Curtain - 24' High 30.00 FT Velour Stage Curtain - 45' High 30.00 FT Velour Stage Curtain - 45' High 30.00 FT 3/4 House Curtain 1,620.00 EA Super Trooper Spotlight 263.00 EA Stage Platform 137.00 EA Livestock Scale 43.00 EA Sawdust (30 Yard Load) 375.00 EA Portable Sink 160.00 EA Portable Sink 160.00 EA <	
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Bleachers (Outside Only) 225.00 EA Stage (8" - 72" Height) 2.60 SFT Stage Steps 55.50 EA Stage Steps 55.50 EA Stage Barricade 976.00 EA Bike Barricade (8' Section) 30.00 EA Velour Stage Curtain - 12" High 30.00 FT Velour Stage Curtain - 24' High 30.00 FT Velour Stage Curtain - 45' High 30.00 FT Values Curtain 45' High 30.00 3/4 House Curtain 1,620.00 EA Super Trooper Spotlight 263.00 EA Stage Vash Lights 103.00 EA Sale Platform 137.00 EA Livestock Scale 43.00 EA Sawdust (30 Yard Load) 375.00 EA People Chute 115.00 EA Barn Fan 50.00 EA Privacy Panel 5.50 EA	
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Stage Barricade 976.00 EA Bike Barricade (8' Section) 30.00 EA Velour Stage Curtain - 12" High 30.00 FT Velour Stage Curtain - 24' High 30.00 FT Velour Stage Curtain - 45' High 30.00 FT 3/4 House Curtain 45' High 30.00 FT 3/4 House Curtain 1,620.00 EA Super Trooper Spotlight 263.00 EA Stage Wash Lights 103.00 EA Stage Platform 137.00 EA Livestock Scale 43.00 EA Sawdust (30 Yard Load) 375.00 EA Portable Sink 160.00 EA People Chute 115.00 EA Privacy Panel 5.50 EA <td></td>	
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Barn Fan 50.00 EA Privacy Panel 5.50 EA	
Pavilion Stall 25.00 EA	
Labor	
Electrician Labor - Regular Time 116.50 HR	
Electrician Labor - Overtime 174.75 HR	
Electrician Labor - Sunday Rate 174.75 HR	
Sound Technician Labor - Regular Time 116.50 HR Sound Technician Labor - Overtime 174.75 HR	
Sound Technician Labor - Overtime 174.75 HR Sound Technician Labor - Sunday Rate 174.75 HR	
Steamfitter Labor - Regular Rate 116.50 HR	
Steamfitter Labor - Overtime 174.75 HR	
Steamfitter Labor - Sunday Rate 174.75 HR Carpenter Labor - Regular Time 101.00 HR	
Carpenter Labor - Regular Time 101.00 HR Carpenter Labor - Overtime 151.50 HR	



Description	Promoter Price *Promoters are engaged as independent contractors or representative companies by entratiaminent venues, earning a pre-arranged fee, or a share of revenues (colloquially known as a "cut" and "share of the house"), or both.*	U/M	Exhibitor Advance Price "The price an exhibitor will pay in advance for the items requested."	Exhibitor Standard Price The price an exhibitor will pay for items requested at time of, or during event, without advance rental purchase.	Exhibitor Miniumum Quantity
Labor CONT.					
Carpenter Labor - Sunday Rate	151.50	HR	1		
Display Setup/Tear Down Labor - Regular Time	91.00	HR	91.00		
Display Setup/Tear Down Labor - Overtime	136.50	HR	91.00		
Display Setup/Tear Down Labor - Sunday Rate	136.50	HR			
Unskilled Labor - Regular Time	42.00	HR			
Unskilled Labor - Overtime	63.00	HR			
Unskilled Labor - Sunday Rate	63.00	HR			
Skilled Labor - Regular Time	80.00	HR			
Skilled Labor - Overtime	120.00	HR			
Skilled Labor - Sunday Rate	120.00	HR			
Usher Labor Hours- General Event	17.50	HR			
Usher Labor - Concert w/ 50 or More	16.00	HR			
Door Guard Labor - General Event	17.50	HR			
Door Guard Labor - Concert w/ 50 or More	16.00	HR			
Ticket Seller Labor	17.50	HR			
Event Security (Third Party)	83.00	HR			
Event Operations Supervisor Labor	25.00	HR			
EMT/AEMT/Paramedic Staff	75.00	HR			
Ambulance with 2 EMT/Bike Medic Team	150.00	HR			
Parking Attendant	17.50	HR			
Ticket Seller	17.50	HR			
Loading Dock Staff	17.50	HR			
Service Desk	17.50	HR			
Services					
Forklift Services	161.50	HR	161.50	193.80	
Highlift Service	161.50	HR	161.50	193.80	
Tractor Service	161.50	HR	161.50	193.80	
Crate Storage	101.00	EA	50.00	50.00	
Sign Hanging - Pylon Mount (Exhibition Hall)	91.00	EA	50.00	50.00	
Aisle Sign/Banner Hang	50.00	EA			
Sign Hanging - Ceiling (30' Maximum)	162.00	EA			
Booth Sign (7" x 44") Lots of 100+	15.00	EA			
Weight of Freight (in Pounds)	0.50	LBS	0.50	0.50	50.00
Meeting Room Change	250.00	EA	0.50	0.00	30.00
Exhibition Hall Change - Labor per Hour	75.00	HR			
Exhibition Hall Air Wall Open/Close	200.00	EA			
Ring Change from Standard	8,000.00	EA			
Manure Removal (Semi Load)	450.00	EA			
Telecommunications (TC)	100100				
Internet Hardline Drop - 10mb	200.00	EA	216.00	259.20	
Wireless Internet Password Protection	350.00	EA	216.00	209.20	
Daily Enhanced Wi-Fi 3mb	0.00	EA	0.00	0.00	
Internet Hardline Drop - 50mb	450.00	EA	0.00	0.00	
Telephone	450.00	EA			
VOIP Telephone	144.00	EA	167.00	200.40	
VOIP Conference Telephone	137.00	EA			