

2021 Equipment/Services Price List

(Capacities are based on tables and chairs only. The addition of A/V equipment, staging, buffets, bars or similar items will reduce the maximum capacities.)

Description	Promoter Price <small>*Promoters are engaged as independent contractors or representative companies by entertainment venues, earning a pre-arranged fee, or a share of revenues (colloquially known as a "cut" and "share of the house"), or both.*</small>	U/M	Exhibitor Advance Price <small>*The price an exhibitor will pay in advance for the items requested.*</small>	Exhibitor Standard Price <small>*The price an exhibitor will pay for items requested at time of, or during event, without advance rental purchase.*</small>	Exhibitor Minimum Quantity
Accessories (AC)					
Small Wastebasket	12.50	EA	13.00	15.60	
Easel	10.00	EA	35.00	42.00	
48" x 32" White Board with Markers	40.00	EA			
2' x 3' Flip Charts with Markers	50.00	EA			
Full Length Mirror	21.50	EA			
Audio Visual (AV)					
Wireless Com System	256.00	EA			
Portable Sound System	194.00	EA			
Standard Hand-Held Microphone	70.00	EA			
Lavaliere Microphone	107.00	EA			
Wireless Hand-Held Microphone	107.00	EA			
Wireless Lavaliere Microphone	138.00	EA			
Wireless Headset	138.00	EA			
Microphone Mixer Unit	38.00	EA			
Press Box (Multi-port Sound System Access Device)	155.00	EA			
27" TV/DVD/VCR with AV Cart	138.00	EA			
32" LCD Monitor HDTV	219.00	EA	219.00	262.80	
Display Pedestal for Monitor	87.00	EA	87.00	104.40	
32" LCD/TV/DVD/VCR with AV Cart	160.00	EA			
42" LCD Monitor	268.00	EA			
8' x 8' Front Projection Screen	69.00	EA			
9' x 12' Front Projection Screen	114.00	EA			
10.5' x 14' Front Projection Screen	185.00	EA			
7.5' x 10' Rear Projection Screen	230.00	EA			
9' x 12' Rear Projection Screen	230.00	EA			
10.5' x 14' Rear Projection Screen	230.00	EA			
In Room LED Projector	150.00	EA			
Confidence Monitor	139.00	EA			
Signal Splitter	15.00	EA			
Laser Pointer	20.00	EA			
Wireless Mouse	26.00	EA			
CD/DVD/VCR Player	31.00	EA			
Cassette Player Recorder	82.00	EA			
Adjustable Height Projector Stand	34.00	EA			
Standing Lecturn	80.00	EA			
Table-Top Lecturn	48.00	EA			
Overhead Demo Mirror	61.00	EA			
Room Screen	69.00	EA			
Sound Feed	41.00	EA			
Laser Projector	500.00	EA			
Laser Projectors - 2 Linked	800.00	EA			
Building Sound (BS)					
Coliseum Building Sound	490.00	EA			
Coliseum Clear Com Cue System	260.00	EA			
Exhibition Hall Clear Com Cue System	256.00	EA			
Exhibition Hall Sound - 1 Hall	220.00	EA			
Exhibition Hall Sound - 2 Halls	356.00	EA			
Exhibition Hall Sound - 3 Halls	436.00	EA			
Exhibition Hall Sound - 4 Halls	483.00	EA			
Meeting Room Sound	123.00	EA			
Multiple Meeting Rooms Sound	34.00	EA			
Arena Building Sound	155.00	EA			
Pavilion Building Sound	483.00	EA			
All Grounds Call	219.00	EA			
Carpeting (CP) Colors: Red, Blue, Gray, Maroon, Green, Black					
10' x 10' Carpet or Padding	134.00	EA	130.00	156.00	
10' x 20' Carpet or Padding	268.00	EA	260.00	312.00	
10' x 30' Carpet or Padding	402.00	EA	390.00	468.00	
10' x 40' Carpet or Padding	536.00	EA	520.00	624.00	
10' x 50' Carpet or Padding	670.00	EA	650.00	780.00	
10' x 60' Carpet or Padding	804.00	EA	780.00	936.00	
10' Wide Carpet by the Running Foot - Red	13.40	FT			
Carpet Per Square Foot	1.50	SFT	1.50	1.80	100.00
Carpet Hall A	3,340.00	EA			
Carpet Hall B	3,340.00	EA			
Carpet Hall C	2,780.00	EA			
Carpet Hall D	3,905.00	EA			

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Carpeting (CP) CONT.					
Carpet All Halls	13,365.00	EA			
Connection Services (CS)					
Water Connection	100.00	EA	100.00	120.00	
Air Connection - Exhibition Hall Only	100.00	EA	100.00	120.00	
Decorations					
29" Wide Satin Cloth (Red, Royal Blue, Black, Dark Green, Gold, White, Gray, Maroon)	10.00	FT	10.00	12.00	
Plastic Tablecloth	8.00	EA	15.50	18.60	
Mum Plant (6" Pot)	39.00	EA	39.00		
Peace Lily (6" Pot)	39.00	EA	39.00		
Pothos (6" Pot)	39.00	EA	39.00		
Ivy (6" Pot)	39.00	EA	39.00		
Seasonal Cut Flowers (18-Stem Vase)	60.00	EA	60.00		
Seasonal Cut Flowers (18-Stem Table Spray)	60.00	EA	60.00		
Ficus Tree (4'-5')	69.00	EA	69.00		
Palm Plant (3'-4')	69.00	EA	69.00		
2" Duct Tape	10.30	EA	13.50	16.20	
(Black, Blue, Gold, Red, Gray, Green, Maroon)					
1" Double Face Tape	10.30	EA	18.50	22.20	
Electrical Service (EL)					
1000W Electrical Outlet - 10 Amps	85.00	EA	120.50	144.60	
2000W Electrical Outlet - 20 Amps	107.00	EA	155.00	186.00	
20 Amp/208 Volt/Single Phase Connection	161.00	EA	220.00	264.00	
30 Amp/208 Volt/Single Phase Connection	193.00	EA	260.00	312.00	
40 Amp/208 Volt/Single Phase Connection	225.00	EA	300.00	360.00	
50 Amp/208 Volt/Single Phase Connection	258.00	EA	340.00	408.00	
60 Amp/208 Volt/Single Phase Connection	289.00	EA	380.00	456.00	
80 Amp/208 Volt/Single Phase Connection	319.00	EA	493.00	591.60	
100 Amp/208 Volt/Single Phase Connection	349.00	EA	606.00	727.20	
Per Amp/208 Volt/Single Phase Connection	6.20	AMP	6.75	8.10	100.00
20 Amp/208 Volt/3 Phase Connection	204.00	EA	277.50	333.00	
30 Amp/208 Volt/3 Phase Connection	241.00	EA	327.50	393.00	
40 Amp/208 Volt/3 Phase Connection	278.00	EA	377.50	453.00	
50 Amp/208 Volt/3 Phase Connection	316.00	EA	427.50	513.00	
60 Amp/208 Volt/3 Phase Connection	353.00	EA	477.50	573.00	
80 Amp/208 Volt/3 Phase Connection	388.00	EA	590.50	708.60	
100 Amp/208 Volt/3 Phase Connection	423.00	EA	703.50	844.20	
Per Amp/208 Volt/3 Phase Connection	6.70	AMP	7.50	9.00	100.00
Upgrade from 1000W to 2000W		EA	56.50	67.80	
9' Extension Cord	12.00	EA	23.50	28.20	
3-Way Plug	2.50	EA	5.00	6.00	
20' Multi-Cube Electrical Cord	85.00	EA			
Pavilion Electric Use per kilowatt	0.15	EA			
Exhibitor Electric for Events 4 Days or More					
1000W Electrical Outlet - 10 Amps		EA	133.00	159.60	
2000W Electrical Outlet - 20 Amps		EA	178.00	213.60	
20 Amp/208 Volt/Single Phase Connection		EA	236.50	283.80	
Exhibitor Electric for Events 4 Days or More Continued					
30 Amp/208 Volt/Single Phase Connection		EA	276.50	331.80	
40 Amp/208 Volt/Single Phase Connection		EA	316.50	379.80	
50 Amp/208 Volt/Single Phase Connection		EA	356.50	427.80	
60 Amp/208 Volt/Single Phase Connection		EA	396.50	475.80	
80 Amp/208 Volt/Single Phase Connection		EA	509.50	611.40	
100 Amp/208 Volt/Single Phase Connection		EA	622.50	747.00	
Per Amp/208 Volt Single Phase Connection		EA	6.75	8.10	100.00
20 Amp/208 Volt/3 Phase Connection		EA	294.00	352.80	
30 Amp/208 Volt/3 Phase Connection		EA	345.00	414.00	
40 Amp/208 Volt/3 Phase Connection		EA	396.00	475.20	
50 Amp/208 Volt/3 Phase Connection		EA	447.00	536.40	
60 Amp/208 Volt/3 Phase Connection		EA	498.00	597.60	
80 Amp/208 Volt/3 Phase Connection		EA	611.00	733.20	
100 Amp/208 Volt/3 Phase Connection		EA	724.00	868.80	
Per Amp/208 Volt/3 Phase Connection		EA	7.75	9.30	100.00
Tables and Skirt/Top - Colors: Red, Royal Blue, Dark Green, Black, Gold, White, Gray, Maroon					
Table	20.50	EA			
Tall Table	32.50	EA			
Skirted Table	48.50	EA			
Skirted Tall Table	60.00	EA			



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Tables and Skirt/Top CONT. - Colors: Red, Royal Blue, Dark Green, Black, Gold, White, Gray, Maroon					
Skirted Topped Table	70.00	EA			
Skirted Topped Tall Table	82.00	EA			
4' Table		EA	27.00	32.40	
4' Table Skirt		EA	56.00	67.20	
4' Tall Table		EA	38.50	46.20	
4' Tall Table Skirt		EA	56.00	67.20	
4' Satin Top		EA	28.00	33.60	
6' Table		EA	31.50	37.80	
6' Table Skirt		EA	67.50	81.00	
6' Tall Table		EA	43.00	51.60	
6' Tall Table Skirt		EA	67.50	81.00	
6' Satin Top		EA	28.00	33.60	
8' Table		EA	38.50	46.20	
8' Table Skirt		EA	89.50	107.40	
8' Tall Table		EA	50.50	60.60	
8' Tall Table Skirt		EA	89.50	107.40	
8' Satin Top		EA	28.00	33.60	
30" Round Table		EA	27.50	33.00	
30" Round Table Skirt		EA	57.50	69.00	
30" Round Tall Table		EA	39.00	46.80	
30" Round Tall Table Skirt		EA	57.50	69.00	
30" Round Satin Top		EA	28.00	33.60	
36" Round Table		EA	27.30	33.00	
36" Round Table Skirt		EA	57.50	69.00	
36" Tall Table		EA	39.00	46.80	
36" Tall Table Skirt		EA	57.50	69.00	
36" Round Satin Top		EA	28.00	33.00	
60" Round Table		EA	27.50	33.00	
60" Round Table Skirt		EA	120.00	144.00	
Picnic Table	31.00	EA			
Coffee Table	20.00	EA	27.50	33.00	
Leaner Table	32.50	EA			
Table Riser (8" x 8" x 96")	49.50	EA	49.50	59.40	
Table Riser (8" x 8" x 96") Skirted	77.00	EA	77.50	93.00	
Seating					
Upholstered Chairs (Indoor Only)	4.70	EA	25.00	30.00	
Plastic Stacking Chairs	4.40	EA	13.50	16.20	
Arm Chair (Indoors Only)	48.50	EA	57.50	69.00	
Tall Chair (Indoors Only)	68.00	EA	72.00	86.40	
Chair Risers (Stacking Chairs Included)	5.70	EA			
Softball Bleachers (50 Seats, 13' deep x 19'6" wide)	225.00	EA			
House Keeping (HK)					
Booth Cleaning 10' x 10'		EA	20.50	24.60	
Booth Cleaning 10' x 20'		EA	41.00	49.20	
Booth Cleaning 10' x 30'		EA	61.50	73.80	
Booth Cleaning 10' x 40'		EA	82.00	98.40	
Booth Cleaning Larger than 10' x 50'		EA	102.50	123.00	
Pipe and Drape (PD) Colors: Red, Blue, White, Gray, Black, Maroon					
3' Pipe Frame Only	6.45	EA			
8' Pipe Frame Only	6.45	EA			
10' Section of Pipe Frame		EA	30.00	36.00	
3' Pipe and Drape	5.90	FT	12.50	15.00	10.00
8' Pipe and Drape	7.20	FT	14.00	16.80	10.00
12' Pipe and Drape	8.25	FT			

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Pipe and Drape (PD) CONT. Colors: Red, Blue, White, Gray, Black, Maroon)					
Piece of 8' Drape		EA	7.50	9.00	
Piece of 3' Drape		EA	5.50	6.60	
Parking (PK)					
Daily Parking	8.00	EA	8.00		
2-Day Parking Pass	15.00	EA	15.00		
3-Day Parking Pass	22.50	EA	22.50		
Bus Parking	24.00	EA	24.00		
Parking Buyout (price varies)	0.00	EA			
Camping Fee	35.00	EA	35.00		
Special Use Equipment (SU)					
Booth (price varies)	0.00	EA			
Fuel Charge for Drag/Water	50.00	EA			
8' x 10' Booth Display Back (Black or Gray)	614.00	EA			
3' x 8' Table Top Display Back	325.00	EA			
Large Tent Weights	50.00	EA	50.00	50.00	
Small Tent Weights	25.00	EA	25.00	25.00	
Coat Rack	75.00	EA			
Lobby Standard with 6' Rope	28.00	EA			
Lobby Stand-up Sign Holder (for 11" x 14" Card)	24.00	EA			
Lobby Turnstile with Counter	138.00	EA			
Lighted Head Counter (6 ft)	144.00	EA			
Lighted Kiosk (3' x 3' x 8' High)	97.00	EA			
Dance Floor (Per Square Foot)	1.18	SFT			
Baldwin 7' Grand Piano	532.00	EA			
Music Stand	25.00	EA			
Light for Music Stand	5.70	EA			
Bill Counter Machine	90.00	EA			
Coin Counter Machine	90.50	EA			
12' Presentation Flag - State	62.50	EA			
12' Presentation Flag - United States	62.50	EA			
30' x 40' United States Flag	206.00	EA			
Outdoor Pressure Mats	42.00	EA			
Outdoor Booth Mulch		4 CY	50.00	60.00	
Special Use Equipment (SU) Continued					
Portable Ticket Booth	137.00	EA			
Video Scoreboard	300.00	EA			
Coliseum Scoreboard Mask	179.00	EA			
Coliseum Ice Rental (Per Hour When Available)	257.50	HR			
Chair Risers	5.70	EA			
Bleachers (Outside Only)	225.00	EA			
Stage (8" - 72" Height)	2.60	SFT			
Stage Steps	55.50	EA			
Stage Barricade	976.00	EA			
Bike Barricade (8' Section)	30.00	EA			
Velour Stage Curtain - 12' High	30.00	FT			
Velour Stage Curtain - 24' High	30.00	FT			
Velour Stage Curtain - 45' High	30.00	FT			
3/4 House Curtain	1,620.00	EA			
Super Trooper Spotlight	263.00	EA			
Stage Wash Lights	103.00	EA			
Sale Platform	137.00	EA			
Livestock Scale	43.00	EA			
Sawdust (30 Yard Load)	375.00	EA			
Portable Sink	160.00	EA			
People Chute	115.00	EA			
Barn Fan	50.00	EA			
Privacy Panel	5.50	EA			
Pavilion Stall	25.00	EA			
Labor					
Electrician Labor - Regular Time	116.50	HR			
Electrician Labor - Overtime	174.75	HR			
Electrician Labor - Sunday Rate	174.75	HR			
Sound Technician Labor - Regular Time	116.50	HR			
Sound Technician Labor - Overtime	174.75	HR			
Sound Technician Labor - Sunday Rate	174.75	HR			
Steamfitter Labor - Regular Rate	116.50	HR			
Steamfitter Labor - Overtime	174.75	HR			
Steamfitter Labor - Sunday Rate	174.75	HR			
Carpenter Labor - Regular Time	101.00	HR			
Carpenter Labor - Overtime	151.50	HR			



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Labor CONT.					
Carpenter Labor - Sunday Rate	151.50	HR			
Display Setup/Tear Down Labor - Regular Time	91.00	HR	91.00		
Display Setup/Tear Down Labor - Overtime	136.50	HR	91.00		
Display Setup/Tear Down Labor - Sunday Rate	136.50	HR			
Unskilled Labor - Regular Time	42.00	HR			
Unskilled Labor - Overtime	63.00	HR			
Unskilled Labor - Sunday Rate	63.00	HR			
Skilled Labor - Regular Time	80.00	HR			
Skilled Labor - Overtime	120.00	HR			
Skilled Labor - Sunday Rate	120.00	HR			
Usher Labor Hours- General Event	17.50	HR			
Usher Labor - Concert w/ 50 or More	16.00	HR			
Door Guard Labor - General Event	17.50	HR			
Door Guard Labor - Concert w/ 50 or More	16.00	HR			
Ticket Seller Labor	17.50	HR			
Event Security (Third Party)	83.00	HR			
Event Operations Supervisor Labor	25.00	HR			
EMT/AEMT/Paramedic Staff	75.00	HR			
Ambulance with 2 EMT/Bike Medic Team	150.00	HR			
Parking Attendant	17.50	HR			
Ticket Seller	17.50	HR			
Loading Dock Staff	17.50	HR			
Service Desk	17.50	HR			
Services					
Forklift Services	161.50	HR	161.50	193.80	
Highlift Service	161.50	HR	161.50	193.80	
Tractor Service	161.50	HR	161.50	193.80	
Crate Storage		EA	50.00	50.00	
Sign Hanging - Pylon Mount (Exhibition Hall)	91.00	EA			
Aisle Sign/Banner Hang	50.00	EA			
Sign Hanging - Ceiling (30' Maximum)	162.00	EA			
Booth Sign (7" x 44") Lots of 100+	15.00	EA			
Weight of Freight (in Pounds)	0.50	LBS	0.50	0.50	50.00
Meeting Room Change	250.00	EA			
Exhibition Hall Change - Labor per Hour	75.00	HR			
Exhibition Hall Air Wall Open/Close	200.00	EA			
Ring Change from Standard	8,000.00	EA			
Manure Removal (Semi Load)	450.00	EA			
Telecommunications (TC)					
Internet Hardline Drop - 10mb	200.00	EA	216.00	259.20	
Wireless Internet Password Protection	350.00	EA			
Daily Enhanced Wi-Fi 3mb	0.00	EA	0.00	0.00	
Internet Hardline Drop - 50mb	450.00	EA			
Telephone					
VOIP Telephone	144.00	EA	167.00	200.40	
VOIP Conference Telephone	137.00	EA			